

## GAC MEMBER SPOTLIGHT

This month, GAC will be highlighting a member every Tuesday on social media that is doing their part to adapt to the unusual circumstances around COVID-19.

Hays LTI is a manufacturing fertilizer-hauling equipment company that was started in 1970 by Ray Hays in Camilla, GA. Since its inception, Hays~LTI has grown into a large-scale manufacturer, selling new and used tenders, offering repair services, and a rental fleet. Those who have met any of the Hays crew, know that it is still a family run business with an emphasis on customer service.



We spoke with GAC Executive Board Member, Donna Hays Stewart who is the co-owner and Secretary/Treasurer of HAYS-LTI. She also manages HAYS~LTI's Rental Fleet of over 900 units. She says one important measure that the Hays team has taken, is making sure there is open communication throughout the plant, and instilled the belief that the ag community is lucky to be “essential”. They taught their employees about COVID-19, showing videos on how to properly wash their hands and not touch their face. They were able to separate employees into groups of seven and require social distancing. Break rooms have been closed, clock-in times have been staggered, and the main employee parking lot has been broken into several small lots. The sales team has been pulled off the road, and many are now helping with deliveries. The close-knit family feel of Hays~LTI is still present despite the COVID-19 adjustments, and don't worry, they're still baking pecan pies! GAC is proud to have Hays~LTI as a member.

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